# **BioStrategy Sessions** A Center for Biotechnology Program

### WHAT IS A BIOSTRATEGY SESSION?

BioStrategy Sessions provide an opportunity for bioentrepreneurs to gather candid feedback about their business opportunity from a seasoned panel of scientific experts and industry advisors

#### WHO SHOULD ATTEND?

• Pre-seed and seed-stage firms, including faculty-driven start-up companies

 University spin-outs and incubator companies working to commercialize life science technologies

#### WHAT IS THE FORMAT?

• BioStrategy Sessions are typically two-hour meetings that allow participants to deliver a 15-20 minute presentation about their business opportunity

• Presentations are followed by an intense strategic discussion meant to address critical issues, highlight potential weaknesses and provide actionable guidance

# HOW TO PARTICIPATE

If you are a bioentrepreneur or executive at an emerging bioscience company and would like to participate please contact Phuong Nguyen, PhD.

## BIOSTRATEGY SESSION OBJECTIVES

Evaluate & enhance technology commercialization and business development strategy

Assess and improve investor presentations

Facilitate access to academic, industry and government resources

Cultivate bioscience industry growth in the region



# Questions? Please contact Phuong Nguyen, PhD phuong.t.nguyen@stonybrook.edu

There is no cost to participate in a BioStrategy Session. Select clients may be asked to take part in a Technology Commercialization Clinic (TCC) that offers longer-term access to business development services and expertise through the CFB.

